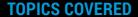
CONFIDENCE IN
PATIENT COMMUNICATION
AND SALES

with Adam Jaffa Managing Partner at Gentle Dental Care

Learn how to engage patients with confidence and grow your practice



- Why developing a deeper understanding of what your patients want and need will lead to win-win sales
- How to create dynamic, empathic relationships with patients
- Essentials of an effective team based sales process
- Ethical principles of presenting treatment effectively
- How to discuss money, value and payment professionally
- Top tips for closing complex treatment plans including implants

Suitable for all of the dental team CPD Certificate Provided Lunch and Refreshments £130 per person Saturday 07 Jan 2023

9:30am - 5pm

**TO BOOK CONTACT ADAM** 

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